From little acorns mighty oaks do grow.

**Little acts make a big difference.**
A Note of Thanks

Dear Friends,

In early 2018, the Board of Directors and Staff started to update our Strategic Plan. We had been offered a great opportunity from a nonprofit in Silicon Valley who would guide us through the process at a very reduced rate.

Adopted in early January 2019, the Plan outlined four goals:

1. Awareness – enhance the Foundation’s existence, mission and impact.
2. Donor Involvement – increase involvement and outreach.
3. Board Engagement – expand Board Member’s outreach.
4. Improve Foundation Effectiveness and Sustainability

In May 2019, we addressed Goal #1, by having a “Give Where You Live” Faire. We invited people new to Gilroy, as well as people/organizations that may not know how the Foundation has evolved since its inception.

In 1980, the Board wanted to raise money to build an endowment which would generate grants for local organizations. Through the years, our impact on the community has grown, adding scholarships, pass-through grants, fiscal sponsorships, community projects, and creating a youth board, to name a few.

We will continue to evolve as pressing needs of our community become apparent. Because of YOU, our donors and supporters, we will be able to address those causes today and in the future.

Sincerely,
Donna Pray
Executive Director

Gilroy Foundation Milestones

1980: Prop 13 threatened to “dry up” funds used for recreation and education. Bill Ayer proposed the idea of an organization, controlled by local residents, to ease this burden of funding. And Gilroy Foundation was born.

1983: The first grant cycle of $2800 was given from money raised at local fundraisers, among them the Garlic Festival’s “Cowabunga Wine Cooler Booth.” A $25,000 matching gift from Fenton O’Connell was a boost to funding after 100 families donated $250 each.

1984: The Endowment was invested with the Community Foundation of Santa Clara Valley. This great relationship exists to this day with the “now” Silicon Valley Community Foundation boasting assets of $13.5 Billion.

1988: “A Day In the Country” fundraiser netted $25,000 for the endowment. We look forward to our 2019 annual event “Havana Nights” at the Elks Lodge on the Hill, October 5, 2019.

1995: Gilroy Foundation had a staff member, ED Donna Pray, AND an office!

1997: Campaign was announced to raise $550,000 to bring the endowment to $1 Million by 2000.

1999: First scholarship was awarded—the Julie and Richard Hayes Award for $250.

2002: With the Connell Family donation of $50,000 and the Packard Foundation match, Gilroy Foundation would reach its $1 Million goal in 2002.

2003: Gilroy Foundation boasted a $3 Million endowment!

2009: Gilroy Foundation Youth Board was created.

2012-2016: Pass through funding of $4 Million donated to build the Don Christopher Sports Complex at Christopher High School.

2013: Gilroy Chamber of Commerce names Gilroy Foundation Nonprofit of the Year.

2017: Christopher Ranch, Pinnacle Bank and Gilroy Toyota become Sustaining Sponsors of Gilroy Foundation; Legacy Society was created.

2018: Strategic Plan of Gilroy Foundation is updated.
What can YOU do next?

Have you heard about “Matching Gifts”?  
A matching gift is a charitable donation by a corporation that matches an employee’s donation to an eligible nonprofit organization, most often dollar for dollar.

Does YOUR company have a Matching Gift Program? While you still have to make a donation in order to have that gift matched, the corporate match is essentially a no-cost donation. With matching gifts, you are able to give to your organization twice with only incurring the cost of the initial contribution. Find out more from the Human Resource Department at your company.

What about “Gifts of Stock”?  
A donation of stock is a great way to maximize your tax advantages. Stock that is acquired either through purchase or employment benefits can be donated, with the donor receiving the deduction of the value of the stock on the day of transfer to the Foundation. Just email or call the office for the simple steps to take: info@gilroyfoundation.org, 408-842-3727.

We are so pleased that you provided us with seed money to equip the Recovery Café that we plan to open in the near future. Having a safe and communal place for individuals and families to gather who are living with a mental illness will play a key role in their wellness and recovery.  

- Erin O’Brien, President and CEO,  
Community Solutions
As a member with an annual gift from $100 to $1000, your gift to Gilroy Foundation goes into the general unrestricted endowment funds for grant giving unless otherwise specified. Five percent of year-end balances of these investment funds support the annual grant making cycle. In 2019, Gilroy Foundation received 43 grant applications requesting a total of $148,800. With limited resources, Gilroy Foundation was only able to award $55,289.

Community Needs funds, in the fields of Agriculture, Art, Education, Health and Technology benefit the Competitive Grants Program, as well. With grant requests that exceed our grantable total by more than 200%, your membership can help close that gap!

Ambassadors are vital to Gilroy Foundation!

If you take a look at the names of our more than 40 Ambassadors, you will quickly see why they have been invited to become a part of this important Board of Gilroy Foundation. Their knowledge of the community, their willingness to become involved, their ability to communicate information, and their passion for doing good make Gilroy Foundation Ambassadors vital to creating awareness of the work we do.

Their work includes reading grant and scholarship applications, visiting grantees to acknowledge the impact of a Gilroy Foundation grant, volunteering at the Gilroy Foundation Wine Booth and “A Day in the Country” — our annual fundraisers, and being our representatives in the community. Their value and the impact they make helps to create awareness of Gilroy Foundation in our community.

Being active in Gilroy Foundation has helped me to become more of a participant in the total Gilroy community. As a fund donor, we actively support the needs of the community. As a past scholarship application reader, I got to see the number of multi-talented, diverse, industrious and intelligent kids coming through our school system. As a grant reader, I’ve developed a better understanding of the many varied needs of the folks in our city.

~ Ted Becker, Emeritus Board Member and Fund Development Committee Chair

YOU can have your own Fund at Gilroy Foundation

Gilroy Foundation makes it easy for you, your family or your organization to start a separate charitable fund without the costs and administrative demands of funding a private foundation. The minimum amount to start a fund is $10,000. All membership gifts to the Foundation are tracked and when $10,000 in gifts is received, we will contact you about establishing your own Fund. Gifts of long-term appreciated securities may have tax advantages that could maximize your gift and reduce your taxes. (Always consult your tax advisor.)

Group funds are also a great way to get family or friends with a common interest involved in creating a fund to benefit the competitive grant cycle or a specific cause, such as a scholarship.

Our personal family values, beliefs, and the ability to give has enabled us to donate to Gilroy Foundation. We share those values with the Foundation which delivers result-oriented benefits to those in most need in our Gilroy Community. Gilroy Foundation is committed over time to improving the quality of life through their family and donor advised giving programs. We are confident our donations are reaching the intended recipients.

~ Rachel and John Perez, DDS.
(Rachel Perez is the Board President of the Gavilan College Board of Trustees)
Gilroy Foundation Youth Board provides local middle school and high school students the opportunity to support community needs through teamwork, collaboration, and partnership with Gilroy Foundation.

The mission of the Youth Board is to educate and mobilize students to help solve the greatest challenges in our community. By combining the creativity and passion of these young people with the experience and guidance of adults, we can create a structure in which they can thrive and make a real, lasting difference. Students learn about the many different aspects of giving back to their community by volunteering time, and understanding and defining needs.

Activities include volunteering at Gilroy Foundation events and St. Joseph’s Center, setting up a “Giving Tree” to collect toys and items for local youth organizations, meeting with local leaders to learn more about our community and the opportunities it offers them, and researching and awarding a $1,000 grant to a local organization.

My journey at UCLA would not had been possible without the generosity and support of Gilroy Foundation Donors. I am extremely grateful for all the support that the Donors and Foundation have provided me throughout my four years of undergrad. I am about to finish one chapter of my journey, but I will continue with my graduate studies and looking forward to start giving back to my community.

- Mirna Velasco Alvarado, Bachelors of Art in Psychology ’19, Applied Developmental psychology (ADP) and Disability Studies Minor
In 1985, the Foundation’s Board of Directors entered into a partnership with Silicon Valley Community Foundation to handle our investment funds. At the time, we had a single fund with $18,000. Now, we have over $12 Million invested there. Our relationship has provided Gilroy Foundation with legal and tax information as well as educational opportunities for our staff and board members.

**2018 Revenue**

- Contributions 51%
- Management Account Revenue 6%
- Project Fees 2%
- Program Revenue 4%
- Fundraisers 2%
- Pass Through Donations 1%
- Sustaining Sponsors 1%
- [CATEGORY NAME] [PERCENTAGE]

**2018 Expenditures**

- Program Services Expenses 5%
- Administrative Expenses 12%
- Scholarships Paid Out 27%
- Designated Grants Paid Out 31%
- Investment Account Fees 11%
- Donor-Advised Grants Paid Out 2%
- Competitive Grants Paid Out 5%
- Non-Profit Partner Payouts 1%
- Grants - Pass Thru and Other 6%
Membership opportunities with Gilroy Foundation start at $100 a year. Membership donations go into Gilroy Foundation’s General Fund for grantmaking each year. We track all donations and when a donor reaches $10,000 they are invited to start their own named fund—then they become a “Lifetime” Member!

2018 LIFETIME MEMBERS (Fund Donors)
Rosemary Anderson
Marlene and William Ayer
Vicki and Jay Baksa
Nancy and Ted Becker
Lee and John Blaettler
Judy and Sam Bozzo
Rhoda and Martin Bress
Vicki and Frank Campanella
Karen and Don Christopher
Christopher Ranch
Patty and David Chamler
Teresa and Steve Costa
Sally and Larry Connell
Melanie and Matt Corona
Frank Della Maggiora
Barbara Drewitz
Diane Dyer
Elan Family Investors
Bunny Filice
Ernie Filice
Patty Filice
Janice and Timothy Filice
Jan Froom
Laura and Sy Gelman
Gilroy Toyota
Jane and Glenn Goldsmith
Paula and Joel Goldsmith
Andrea and Jim Habing
Jodi and Ric Heinen
Carmen and David Jones
Dolores and John Kent
Miki Kinkel
Scott Kinkel
Elizabeth and Jeff Klein
Joanne Kraemer
Libby Lai
Janet and Brad Leach
Warren Lindeleaf
Joe Mata
Pam and Jeff Martin
Monica and Bill McClintock
Lori and Kevin McKinley
Cindy and Mike Morsilli
Alan Ohata and Kevin Heath
Tom Ohata Family
Jan and Steve Peat
Pinnacle Bank
Rachel and John Perez
Donna and Ron Pray
Mark Roberts
Jeannine and Francis Sacco
Kathy and Gene Sakabara
Andora and Chris Salcido
Holly and Larry Sanford
Linda and Ralph Santos
Laurie and Harold Sontag
Jennifer and Jeff Speno
Sandi and George Strambuck
Valerie and David Vanni
Lynn Wagner
Jan Wallace
Christine and Paul Wheeler

2018 PLATINUM MEMBERS ($1000 and up)
Sharan and Manny Bhandal
Delia and Edwin Diaz
Valerie Filice
Lori and Larry Kent
Rory C. and James E. Pace
George Salcido
Ed Seledon

2018 GOLD MEMBERS ($500-$999)
Carolyn Barbaglia
Barbara and Bud Biafore
Jan and Doug Buesing
Trudie Conrotto
William Corneth
Gilroy Veterinary Hospital
Carol Peters
Recology, Inc.
Jill and Chris Vanni
Sharon and Don Vanni
Monica and David Villar

2018 SILVER MEMBERS ($100-$499)
Sharon Albert and Doug Reynolds
Delia and Edwin Diaz
Valerie Filice
Lori and Larry Kent
Rory C. and James E. Pace
George Salcido
Ed Seledon

2018 LIFETIME MEMBERS (Fund Donors)
Rosemary Anderson
Marlene and William Ayer
Vicki and Jay Baksa
Nancy and Ted Becker
Lee and John Blaettler
Judy and Sam Bozzo
Rhoda and Martin Bress
Vicki and Frank Campanella
Karen and Don Christopher
Christopher Ranch
Patty and David Chamler
Teresa and Steve Costa
Sally and Larry Connell
Melanie and Matt Corona
Frank Della Maggiora
Barbara Drewitz
Diane Dyer
Elan Family Investors
Bunny Filice
Ernie Filice
Patty Filice
Janice and Timothy Filice
Jan Froom
Laura and Sy Gelman
Gilroy Toyota
Jane and Glenn Goldsmith
Paula and Joel Goldsmith
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Scott Kinkel
Elizabeth and Jeff Klein
Joanne Kraemer
Libby Lai
Janet and Brad Leach
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Valerie and David Vanni
Lynn Wagner
Jan Wallace
Christine and Paul Wheeler

Every attempt has been made to ensure the accuracy of this list. Please email info@gilroyfoundation.org to address any error or omission.

The Gilroy Foundation Garlic Festival Booth is famous! Serving premium Cabernet and Chardonnay, as well as sparkling wine, mimosas, wine coolers and our famous Sangria, we are a respite from the heat. Our 2018 volunteers were outstanding, a few of whom are pictured here.

Country Club Charm was held at CordeValle in 2018 at our annual event, “A Day in the Country.”

In early 2016, in an effort to meet our operating costs, with no money taken from donations to Gilroy Foundation for this purpose, the Board of Directors was considering a third fundraiser. The idea of inviting local businesses to become a “Sustaining Sponsor” surfaced. We are proud that Christopher Ranch, Pinnacle Bank and Gilroy Toyota were our inaugural sponsors in 2017. We thank them for their continued commitment to our community!